

Manulife Financial

CANADIAN PACIFIC RAILWAY Ingenuity.

Group Benefits



Transition to Manulife

- Health & Dental
- 🖥 🛯 WIB

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- Life & Accident Insurance
- Optional Life Insurance

January 1, 2004



Employee Benefits are not changing – just the carrier is



Why are we changing?

- Improved service to employees
- Improved communication to employees
- Improved administration of plans
- To obtain administrative efficiencies
 - Optional life insurances rates decreasing for employees



Manulife Financial

Emproved Service

Single number for CPR employees for all

- benefits and questions

• 1-800-268-6195 (Waterloo, Ont)

Direct deposit of claims cheques to reduce

- processing time
 - Currently in place for WIB
 - New feature for Health and Dental
- Internet Service Options

www.manulife.ca/groupbenefits



Internet Services on Secure Site

www.manulife.ca/groupbenefits

- Online forms and brochures
- Claims history (e.g. Check Vision Benefit and timing)-employee access only
- Plan information & Booklets
- View benefit information and claim status
- Send a note to Customer Service
- Electronic Explanation of Benefits if requested

Does not replace traditional communication



E Customer Service Centre

1-800-268-6195



Service Goals-Health and Dental

Call Answer

80% with 30 seconds or less

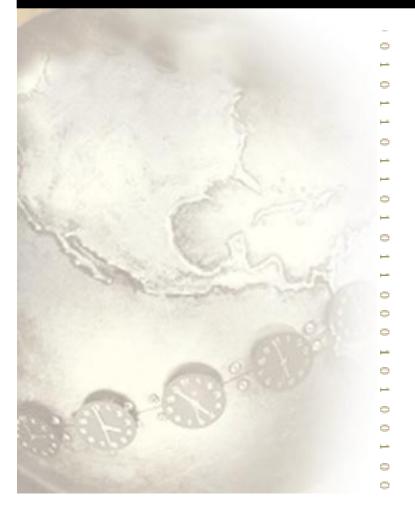
Health and Dental Claims –

- 90% with complete information processed within 5 working days;
- 99% with complete information processed within 10 working days



Disability Services

- Improved WIB process
- Faxing of Attending Physician Statement
- information to improve processing time
- Link to OHS for quicker clearance
- for return to work
- Adjudication prevents abuse and
- protects benefits



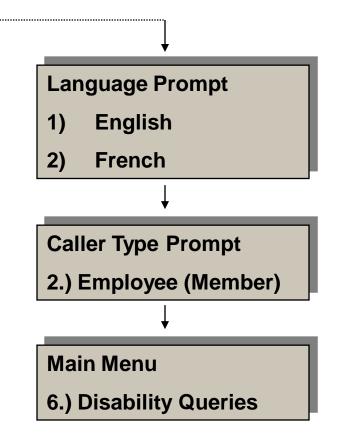
WIB Tools

- Internal Medical Consulting Network
- Manulife Disability Database
- Rehabilitation Database
- Certified Vendor Database
- Quality Assurance Team
- Star Tracking system
- Medical Disability Advisor (Presley-Reed Guide)

CPR Flow Chart for the Disability Call Centre

Mr. Smith from CPR calls the Manulife toll free number

1-800-268-6195



Once in the Disability Call Centre queue, the employee will be asked to enter the CPR Group Plan Number:

WIB Plan Number 84500

Or any CPR Group Plan Number

Caller will be transferred to the Waterloo Manulife Disability queue and the call will be handled by a bilingual Manulife call centre representative.

To by-pass the IVR Menu:

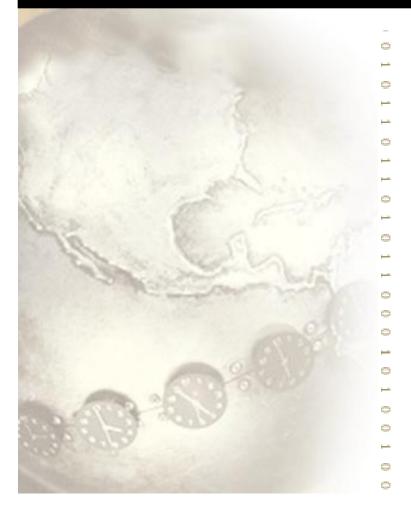
Press 0, the call will be answered by a main call centre representative. The call will be transferred to Manulife Disability Call Centre Queue.

For on-going claim queries:

Employees can call their adjudicator's direct line by calling the Manulife 1-800 number and enter the 5 digit extension of their adjudicator.

If a CPR employee also has a health or dental query:

The Disability call centre will "hot pass" the call back to the main call centre and avoid the IVR Menu.



Manulife Disability Call Centre Update

- Manulife Disability Call Centre staffing
- CPR partial claim forms tracking in place
- National Hours of Operation
 - 8:30 a.m. to 4:30 p.m. (all time zones)
- Manulife Disability Call Centre queue testing Nov.10th
- Full Manulife Disability Call Centre in place Nov. 17th



Service Goals-

- WIB (STD) Claims submitted with
- completed information 90% processed
- within 5 working days (3 days for simple –
- 5 days for complex)



Service Goals-

WIB Claim appeal – acknowledged

within 5 days, status of appeal within 20

days



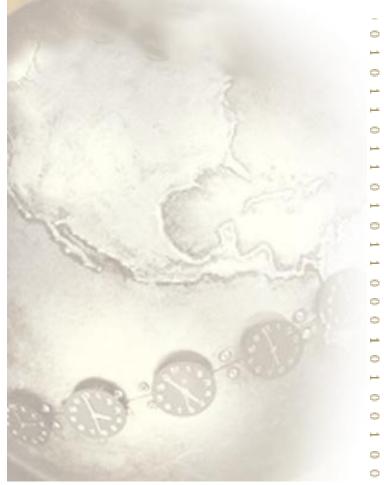
Employee Communications

- Broadcast to employees (Nov)
- Complete member kit (Nov)
 - Transition guide Q&A's
 - Benefits at a Glance
 - Custom forms
 - Beneficiary Designation
 - Identification card
 - Service newsletter
- Benefit Kiosks with H&W Fairs (2004)



Implementation

- Claims occurring prior to January 1, 2004:
 Submit to existing carrier by March 31, 2004
 - Health Claims: Sun Life
 - Dental: Great West Life
 - WIB: Sun Life/National Life
 - WIB claims prior to Jan 1, 2004 will
 - continue with existing carrier
- New claims that occur after
- 3 January 1, 2004:
 - Submit to Manulife



Implementation

- Claims will still be reviewed
- Will be some growing pains
- 🖞 🗖 Who do you call if you have

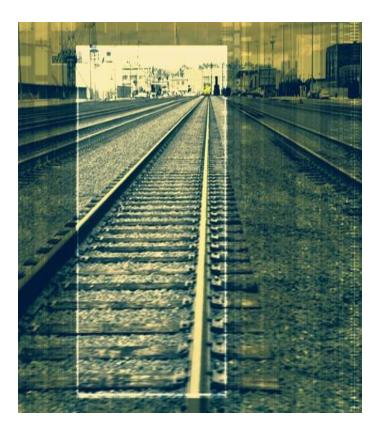
² questions?

First Manulife:

1-800-268-6195

Second CPR Human
 Resources-Keith Wheeler (403)
 319-6454 or HR Service Center

1-866-319-3900



The way forward

CANADIAN PACIFIC RAILWAY Ingenuity.